



Research and Innovations in Persuasive Communication and Negotiation

Thursday, March 15th, 2018, 15-17

Jan Michalsky, Oldenburg University, Germany:

Birds of a feather flock together but opposites attract! On the connection of prosodic entrainment and perceived attractiveness and conversational quality.

Oliver Niebuhr, SDU Electrical Engineering/CIE:

Dress to impress: On the interaction of attire with prosody and gender in the perception of speaker charisma

Stephanie Berger, CAU Kiel:

Winning over an audience - What really matters within an "animated voice"

Janina Sundermeier, FU Berlin:

The Influence of Personality Traits on the Outcomes of Crowdfunding Pitches

Where:

Mads Clausen Institute
University of Southern Denmark, Alision 2, DK-6400 Sønderborg
SDU MCI Innovation Lab, 4th floor, Block E

